

The Nakamoto Alignment Fee

A Sound-Money Replacement for the Lehman Formula

Core Philosophy

In a sound-money regime, the advisor's primary compensation must come from participating in long-term success - not an upfront fee denominated in depreciating fiat. Vested BTC carry aligns time preference and selects for builders instead of brokers.

Unified Tier Structure (All components use the same tiers - Base fee paid in Bitcoin at close. Carry paid over 36-month vesting schedule).

Tier	Deal Size	Base Fee	Complexity Cap	Time Adj.
1	<50 BTC	0.75%	0.25%	0.05%
2	50–150 BTC	0.65%	0.25%	0.05%
3	150–400 BTC	0.55%	0.25%	0.05%
4	400–800 BTC	0.45%	0.25%	0.05%
5	>800 BTC	0.35%	0.25%	0.05%

Success Carry - The Real Innovation

8–15% of verified value created above a pre-agreed, industry-adjusted hurdle rate (e.g. 12% revenue growth, 20% EBITDA expansion). Paid in BTC with 3-year vesting (25% cliff at 12 months, 75% linear).

Explicit Carry Formula (locked at signing)

1. Define audited pre-merger baseline.
2. Measure post-merger metric at horizon.
3. Improvement = Post-merger – Baseline.
4. Value Created (\$) = Improvement × pre-agreed multiple (typically 8–12×).
5. Value Created (BTC) = Value Created (\$) ÷ BTC reference price.
6. Carry (BTC) = Value Created (BTC) × carry rate (8–15%).

Hurdles adjusted for macro shocks beyond two standard deviations. All fees subject to ±15% volatility collar based on 30-day VWAP at signing — protecting both parties from intra-deal price swings.

On-Chain Reputation Score (ORS)

Weighted function of carry vesting success, cryptographically signed client attestations, penalty history, and deal completion rate. High ORS commands 13–15% carry. Low ORS limits advisors to 8–10%, or leaves them without clients. Reputation becomes immutable and mathematical. **The market selects for excellence automatically.**

The Pitch

To Clients

"I am willing to take less money at close and earn my real compensation only if I create real value for you. If you don't win, I don't win."

To Advisors

"You will earn less at close. But if you believe in your own work, you will earn significantly more over three years - in the hardest money ever created, which is appreciating against every fiat currency on earth."

The Thesis

The Lehman Formula spent fifty years rewarding brokers. The Nakamoto Alignment Fee rewards builders.

In a sound money world, only builders deserve to survive.

This is a framework for professional discussion. Seek qualified legal and tax counsel before implementation. Worked examples use simplified assumptions.

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